

CASE STUDY

OneStream Success Story

TSG Group





Company:
TSG Group

Industry:
Energy Distribution Networks

About TSG Group

TSG Group provides a wide array of solutions combining equipment sales, services and projects to the energy distribution networks aimed at fueling mobility across Europe and Africa. Headquartered in Paris, TSG Group operates in 30 countries through its six business segments. With 3,500 employees worldwide, TSG Group services over 40,000 gas stations that together process over 500 million transactions annually for fuel and shop sales. For more information, visit [TSG-Solutions.com](https://www.tsg-solutions.com).

“The transition from our SAP and Oracle systems to OneStream has been very smooth, and **all of the financial controllers are happy**. One of the big advantages of the unified OneStream application is that **we no longer have a one-day delay between the collection of data and the issuance of reports and analyses**. With OneStream, **all of the data is in one system**, so when changes are made, **everything is updated immediately!**”

—Long Nguyen

Group CFO

TSG GROUP

The Challenge

TSG Group is a worldwide mobility service provider, operating in 30 countries across all types of energy — from traditional fuels, natural gas, to electricity and hydrogen. TSG Group CFO, Long Nguyen, joined in 2004, when the group was known as Tokheim, one year after it was set up as a private equity funded company with its headquarters based in France.

The first task of Nguyen was to implement the Group consolidations, management reporting and analytics system, combining SAP Business Objects Financials Consolidation (BOFC) with Hyperion Essbase.

Over the years as the group continued to grow, collecting data from multiple GL/ERP systems for statutory and management reporting became increasingly difficult as Nguyen and his team were managing several finance systems. Feeding their Essbase management reporting cubes from SAP BOFC caused data latency — with delays over two hours — making it hard to keep data synchronized.



Corporate Performance Management Solutions Delivered

- ✓ Financial Close and Consolidation
- ✓ Financial and Management Reporting
- ✓ Financial Data Quality Management



Business Challenges

- ✓ Limitations with SAP BOFC and Hyperion Essbase
- ✓ Legacy system components reaching end of life
- ✓ Challenging to manage multiple finance systems
- ✓ Existing CPM system required third party support
- ✓ Management did not have visibility into operating entities



Key OneStream Benefits

- ✓ Faster, more detailed management and statutory reporting
- ✓ Unified platform for financial consolidation, reporting and analysis
- ✓ Management has deeper insight into entities across 30 countries
- ✓ Eliminated one-day delay between data collection and analysis
- ✓ Controllers have ability to manage budgets for subsidiaries

And whenever there was an issue with the system, TSG had to work through a third party for external service to support the application. This only added to their increasing lag times. TSG Group needed a single CPM environment for both external and management reporting, and single provider to support the system.

Selecting OneStream

Many components of TSG's existing CPM system were reaching the end of their life cycles — and there was no future roadmap in sight. And with no plan to standardize on SAP for their ERP strategy, Nguyen had no interest in upgrading to SAP Group Reporting on S/4 HANA.

It wasn't until Nguyen was introduced to OneStream Software that his vision of an attractive new CPM solution was brought to life. The modern OneStream platform met his need for a unified environment for consolidation, statutory reporting, management reporting and analysis. The company selected OneStream for its extensible approach — bringing their finance applications together onto a single platform — and for its proven record of customer success.

Working with OneStream Partner, Inplenion, TSG set up a full-managed service with the platform. The system was configured to his needs, yet had the agility to easily scale as needs changed. And throughout the implementation process, Nguyen had full confidence in both the OneStream and Inplenion teams.

OneStream Delivers A Unified CPM Solution

Working with Inplenion, TSG migrated all financial consolidation, statutory reporting and management reporting to the OneStream platform in the first phase of the project. TSG Group is now live, and Nguyen is happy that the transition was a success.

“The Extensible Dimensionality® of OneStream allows us to support corporate standards while also providing relevance to operating units,” said Nguyen. “Another advantage of OneStream is that the financial controllers at each subsidiary can model their budget at the level of detail required for their subsidiary.”

Thanks to OneStream Software, TSG Group is now streamlining its finance operations. By replacing multiple legacy finance systems with a single, unified OneStream platform, the company is already seeing time-saving advantages.

Benefits of OneStream

TSG has seen many benefits from switching to OneStream. First and foremost, the company has eliminated delays in statutory and management reporting. Previously, they would have to wait until the end of the day to extract data from SAP to Essbase.

Now Nguyen and his team can see all the data in one place, which has been a huge advantage. Through security, managers can access what they need and are isolated from separate reports and hierarchies used for statutory reporting. Plus, the financial controller at each subsidiary can use the same platform for their own modeling of the budget. TSG Group is considering also using OneStream's unique Extensible Dimensionality® to add relevant operational details.

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Future Plans with OneStream

TSG Group is thrilled to have digitally transformed their finance operations with OneStream Software. The company is considering rolling out budgeting and planning, with flexible modeling capabilities aimed at giving each line of business more control of their budgeting process.

Similar to their management reporting process, TSG looks to streamline budgeting where modeling of the budget is performed by each subsidiary — collected the same way as actuals — and effortlessly consolidated into OneStream.

About OneStream Software

OneStream Software provides a market-leading intelligent finance platform that reduces the complexity of financial operations. OneStream unleashes the power of finance by unifying corporate performance management (CPM) processes such as planning, financial close & consolidation, reporting and analytics through a single, extensible solution. We empower the enterprise with financial and operational insights to support faster and more informed decision-making. All in a cloud platform designed to continually evolve and scale with your organization.

OneStream's Intelligent Finance platform can easily be extended with over 50 solutions from the OneStream MarketPlace. These downloadable solutions are fully battle-tested and optimized for the OneStream platform. They allow customers to easily extend the value of their investment to meet the changing needs of finance and operations.

OneStream Software

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