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CASE STUDY

TSG Group

OneStream XF Success Story

Company:

TSG Group

Industry:

Energy Distribution Networks

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## About TSG Group

TSG Group provides a wide array of solutions combining equipment sales, services and projects to the energy distribution networks aimed at fueling mobility across Europe and Africa. Headquartered in Paris, TSG Group operates in 30 countries through its six business segments. With 3,500 employees worldwide, TSG Group services over 40,000 gas stations that together process over 500 million transactions annually for fuel and shop sales. For more information, visit [TSG-Solutions.com](https://www.tsg-solutions.com).

“The transition from our SAP and Oracle systems to OneStream has been very smooth, and **all of the financial controllers are happy**. One of the big advantages of the unified OneStream application is that **we no longer have a one-day delay between the collection of data and the issuance of reports and analyses**. With OneStream, **all of the data is in one system**, so when changes are made, **everything is updated immediately!**”

—Long Nguyen, Group CFO  
**TSG GROUP**

## The Challenge

TSG Group is a worldwide mobility service provider, operating in 30 countries across all types of energy—from traditional fuels, natural gas, to electricity and hydrogen. TSG Group CFO, Long Nguyen, joined in 2004, when the group was known as Tokheim, one year after it was set up as a private equity funded company with its headquarters based in France.

The first task of Nguyen was to implement the Group consolidations, management reporting and analytics system, combining SAP Business Objects Financials Consolidation (BOFC) with Hyperion Essbase.

Over the years as the group continued to grow, collecting data from multiple GL/ERP systems for statutory and management reporting became increasingly difficult as Nguyen and his team were managing several finance systems. Feeding their Essbase management reporting cubes from SAP BOFC caused data latency—with delays over two hours—making it hard to keep data synchronized.

And whenever there was an issue with the system, TSG had to work through a third party for external service to support the application. This only added to their increasing lag times. TSG Group needed a single CPM environment for both external and management reporting, and single provider to support the system.



### Corporate Performance Management Solutions Delivered

- ✓ Financial Close and Consolidation
- ✓ Financial Management Reporting
- ✓ Data Quality Management



### Business Challenges

- ✓ Limitations with SAP BOFC and Hyperion Essbase
- ✓ Legacy system components reaching end of life
- ✓ Challenging to manage multiple finance systems
- ✓ Existing CPM system required third party support
- ✓ Management did not have visibility into operating entities



### Key OneStream XF Benefits

- ✓ Faster, more detailed management and statutory reporting
- ✓ Unified platform for financial consolidation, reporting and analysis
- ✓ Management has deeper insight into entities across 30 countries
- ✓ Eliminated one-day delay between data collection and analysis
- ✓ Controllers have ability to manage budgets for subsidiaries

## Selecting OneStream XF

Many components of TSG's existing CPM system were reaching the end of their life cycles—and there was no future roadmap in sight. And with no plan to standardize on SAP for their ERP strategy, Nguyen had no interest in upgrading to SAP Group Reporting on S/4 HANA.

It wasn't until Nguyen was introduced to OneStream Software that his vision of an attractive new CPM solution was brought to life. The modern OneStream XF platform met his need for a unified environment for consolidation, statutory reporting, management reporting and analysis. The company selected OneStream for its extensible approach—bringing their finance applications together onto a single platform—and for its proven record of customer success.

TSG set up a full-managed service with the XF platform. The system was configured to his needs, yet had the agility to easily scale as needs changed.

## OneStream Delivers A Unified CPM Solution

TSG migrated all financial consolidation, statutory reporting and management reporting to the OneStream platform in the first phase of the project. TSG Group is now live, and Nguyen is happy that the transition was a success.

“The Extensible Dimensionality® of OneStream allows us to support corporate standards while also providing relevance to operating units,” said Nguyen. “Another advantage of OneStream is that the financial controllers at each subsidiary can model their budget at the level of detail required for their subsidiary.”

Thanks to OneStream Software, TSG Group is now streamlining its finance operations. By replacing multiple legacy finance systems with a single, unified OneStream XF platform, the company is already seeing time-saving advantages.

## Benefits of OneStream XF

TSG has seen many benefits from switching to OneStream XF. First and foremost, the company has eliminated delays in statutory and management reporting. Previously, they would have to wait until the end of the day to extract data from SAP to Essbase.

Now Nguyen and his team can see all the data in one place, which has been a huge advantage. Through security, managers can access what they need and are isolated from separate reports and hierarchies used for statutory reporting. Plus, the financial controller at each subsidiary can use the same platform for their own modeling of the budget. TSG Group is considering also using OneStream's unique Extensible Dimensionality® to add relevant operational details.



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## Future Plans with OneStream

TSG Group is thrilled to have digitally transformed their finance operations with OneStream Software. The company is considering rolling out budgeting and planning, with flexible modeling capabilities aimed at giving each line of business more control of their budgeting process.

Similar to their management reporting process, TSG looks to streamline budgeting where modeling of the budget is performed by each subsidiary—collected the same way as actuals—and effortlessly consolidated into OneStream.

## About OneStream Software

OneStream Software provides a market-leading CPM 2.0 solution, the OneStream XF SmartCPM™ platform. OneStream XF unifies and simplifies financial consolidation, planning, reporting, analytics and financial data quality for sophisticated organizations. Deployed via the cloud or on-premise, OneStream’s unified platform enables organizations to modernize Finance, replace multiple legacy applications, and reduce the total cost of ownership of financial systems. OneStream unleashes Finance teams to spend less time on data integration and system maintenance – and more time focusing on driving business performance.

The OneStream XF MarketPlace features more than 50 downloadable solutions that allow customers to easily extend the value of their CPM platform to quickly meet the changing needs of finance and operations. We are driven by our mission statement that every customer must be a reference and success.

For more information, please visit OneStream Software [onestreamsoftware.com](http://onestreamsoftware.com) or on Twitter @OneStream\_Soft.

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