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AST Becomes Oracle Cloud Managed Service Provider

Naperville, IL – **September 15, 2017** – AST, a Platinum level member of Oracle PartnerNetwork (OPN), today finalized an agreement with Oracle to become an Oracle Cloud Managed Service Provider (MSP). The Oracle Cloud MSP program recognizes AST as a partner with the skills and expertise to build, deploy, run, and manage the Oracle Cloud Platform for both Oracle and non-Oracle workloads. The program enables AST to offer a complete managed service solution for Oracle Infrastructure as a Service (IaaS), Oracle Platform as a Service (PaaS) and DevOps management on Oracle PaaS.

"We are extremely pleased to be a member of this elite program," said Subhasis Ganguly, Vice President of Managed Services at AST. "This designation will enable us to better support our customers well into the future, offering a range of products and services to support a wide variety of cloud-based needs."

"AST's participation in the Oracle Cloud MSP program underscores its skills and expertise with Oracle Cloud Platform, and enables us to work in tandem to provide the solutions and services needed to accelerate customers' time to value and success in the cloud," Sanjay Sinha, vice president of Oracle Platform Products, noted. "With notable investments in Oracle Cloud Solution Accelerators, AST is strongly positioned as a Global Cloud Service Provider for both Public Sector and Commercial clients."

About Applications Software Technology (AST) LLC

Established in 1995, AST is a Platinum level member of Oracle PartnerNetwork (OPN) and an Oracle Cloud Premier Partner. AST's services encompass all aspects of Oracle Cloud Applications, Business Intelligence, Enterprise Performance Management, Middleware, CX, and Master Data Management implementations. AST offers flexible Managed Services and comprehensive Oracle University courses customized to the needs of our Public Sector and Commercial customers. Clients look to AST for leadership and assistance in systems integration, business process redesign, project management, systems administration, and training.

About Oracle Cloud MSP

The Oracle Cloud Managed Service Provider (MSP) program identifies and recognizes partners who have skills, tools and processes to build, deploy, run, and manage Oracle and non-Oracle workloads on Oracle Cloud Platform. The program enables Oracle PartnerNetwork (OPN) members to offer a complete managed service solution for workloads running on Oracle Platform as a Service (PaaS) and Oracle Infrastructure as a Service (IaaS). To qualify as an Oracle Cloud MSP, a partner must be

an OPN member with an approved Cloud Designation, meet specific competency criteria, complete a third-party audit and approval process, and meet all revenue, reference, and audit criteria.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program - an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: http://www.oracle.com/partners.

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