

Media Contact:

Robert Henry

Phone: (800) AST-0002

Email: rhenry@astcorporation.com



AST Announces E-Business Suite and Hyperion Offerings for the Public Sector through Business Process Services Powered by Oracle

AST is well qualified and positioned to bring the BPS/SaaS model to public sector customers

Naperville, IL January 6, 2014: To help its clients remain agile, be responsive to changing conditions and effectively manage costs, AST Corporation today announced that it will be offering Oracle E-Business Suite and Hyperion applications to public sector customers through Oracle Business Process Services (BPS).

Organizations today are looking to reduce costs while operating more efficiently, leading many to sign up for non-core and specialized business process services, such as logistics and transportation management, accounts payable and receivables, human resource administration, or learning management. By leveraging Oracle's extensive network of partners who deliver business process services "Powered by Oracle", customers gain the combined benefit of Oracle's leading stack of technology and applications and specific partner expertise in the business processes they choose to subscribe to. With the combined Oracle and partner service, customers can focus more on their business challenges and innovation, instead of day-to-day operations or IT management.

"Using the BPS implementation and administration tools will allow us to drive a faster time-to-deployment and lower the cost of services for our clients," said Jennifer Ryerson, AST's Vice President, Business Development. "The deployment of Oracle applications through BPS is very flexible, and uses state-of-the-art, standards-based technologies. By delivering through BPS, we will be able to get our clients up and running faster, and provide seamless upgrades of new releases."

"Oracle is committed to delivering value and efficiency to both our partners and the joint customers we serve," said Tibor Beles, Vice President, Business Process Services, Oracle. "By leveraging Oracle technology in tandem with the domain expertise of our valued BPS partners, like AST Corporation, customers can remain agile, be responsive to changing market conditions and effectively manage costs."

AST's BPS offerings will be provided through secure and isolated deployments via virtualization technology, will be specific to state and local government, public transit and airport customers.

AST has an 18-year track record of supporting public sector clients on long-term managed services and BPO contracts, and helping these clients meeting the state and federal compliance and reporting requirements.

AST Corporation is a Platinum level member of the Oracle PartnerNetwork (OPN), and has achieved the following OPN Specializations: E-Business Suite Financial Management, E-Business Suite Supply Chain Management, Hyperion Planning 11, Business Intelligence Applications 7, Business Intelligence Foundation 10g, Database 11g, Public Sector, Application Development Framework 11g, SOA Suite 11g.

About Oracle Business Process Services

Oracle Business Process Services (BPS) makes Oracle's complete stack of application, database, and middleware technologies available through Oracle's network of BPS providers. With Business Process Services (BPS) offerings "Powered by Oracle", partners leverage Oracle's best-in-class software solutions to help their customers speed time to market with new innovations, while providing a low risk, cost effective and world-class service. When choosing an Oracle BPS partner, customers benefit from process services that are powered by leading Oracle technologies and applications that deliver performance, reliability and security. To find out more visit: <http://www.oracle.com/bps>.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more visit: <http://www.oracle.com/partners>.

About AST Corporation

Established in 1995, AST Corporation is a Platinum level member of Oracle PartnerNetwork (OPN), Specialized Oracle Applications and Technologies systems integrator, an Oracle University training and delivery partner, and a certified Oracle Cloud Services implementation provider. AST's services encompass all aspects of Oracle E-Business Suite, Business Intelligence, Enterprise Performance Management, Fusion Middleware, and CRM implementations, as well as flexible, on-shore Managed Services and comprehensive Oracle University courses. AST serves industry-leading public sector and commercial organizations: municipal, state and federal government; public transportation; airport and seaport; K-12 and secondary education; utilities/energy; manufacturing; insurance; retailing; telecommunications. Clients look to AST Corporation for leadership and assistance in systems integration, business process redesign, project management, systems administration and training.

Trademarks

Oracle and Java are registered trademarks of Oracle and/or its affiliates.