

## E-Business Suite

Assessment  
Best Practices  
Implementation  
Upgrade  
Managed Services

## Fusion Middleware

SOA Suite  
ECM Suite  
ADF and BPM Suite

## Business Intelligence

BI Strategy & Assessment  
Data Warehouse Design & Development  
Measurement & KPI Development

## Education Services

Instructor-Led Training  
Oracle University Learning Credits  
Live Virtual Classes  
Private Events

## Managed Services

Onsite Support  
Flexible SLA  
Upgrades & Platform Migration  
Business Process & Infrastructure Support





# About AST Corporation

- Founded to serve Oracle Applications and Technology clients
- Headquarters in Naperville, Illinois
- 2011 Top Small Company Workplaces awarded by *Winning Workplaces and Inc. Magazine*
- 2011 and 2009 Titan Award winner and Partner of the Year for Public Sector Solutions
- Oracle Platinum Partner
- Oracle Business Intelligence Pillar Partner
- Oracle SOA Pillar Partner
- Oracle Accelerator Implementer
- Oracle University Approved Education Center & Oracle University Reseller
- Certified Oracle On Demand Implementer
- Member of Oracle Small Business Strategy Council
- Active member in OAUG, NCOAUG, OHUG, GFOA
- Verifiable 100% success rate of completed projects

## what makes us different from the rest?

AST Corporation was founded in July 1995 as a specialized Oracle E-Business Suite systems integrator with the objective of helping customers realize the full potential of their investment in Oracle Applications. It was based on the premise that the success of an enterprise-wide system implementation depended on an equal measure of software expertise and the understanding of client's business processes. Throughout our history we have remained focused on Oracle technologies and developed an in-depth understanding of the industries we serve.

From the beginning, we differentiated ourselves in the marketplace as a company that valued specialization and invested in its employees. We believe this investment is fundamental to providing a better customer service experience and first-class project delivery for our clients. In recognition of our commitment to our people and their professional development, *Inc. Magazine* and *Winning Workplaces* named AST as a 2011 Top Small Company Workplace — one of the best small and mid-sized places to work in the country.



We consistently deliver high quality consulting services for Oracle projects, and have established our position in the marketplace as a recognized, premier systems integrator.

## Long Term Solutions

Our unblemished track record, combined with our Oracle Platinum level of partnership and our exclusive focus on Oracle technologies will enable you to undertake the most challenging projects with confidence.

Our services encompass all aspects of Oracle E-Business Suite Applications, Business Intelligence, Enterprise Performance Management and Oracle Fusion Middleware implementations:

- |                         |                           |
|-------------------------|---------------------------|
| - Strategy & Assessment | - Education Services      |
| - Best Practices        | - Business Intelligence   |
| - Implementation        | - EPM - Hyperion          |
| - Upgrade               | - Fusion Middleware / SOA |
| - Managed Services      | - Content Management      |

We specialize in managing Oracle projects and bring in-depth industry knowledge to commercial and Public Sector organizations, including local governments, K-12 and higher education, and not-for-profit organizations. Our proven methodologies, exceptional experience and focus on solving business issues result in the best long-term solution for your organization.

# Our Services

## E-Business Suite



Providing specialized Oracle E-Business Suite services was the premise for AST's establishment in 1995, and we remain true to this founding vision. Our track record of consistent, high quality delivery of Oracle EBS projects has earned us accolades such as Oracle Platinum Partner, Oracle Titan Award, Oracle Partner Specialized for Financial Management and Supply Chain Management, and most recently Inc. Magazine's Best Places to Work award.



- Projects staffed by full-time employees
- Seasoned and professional staff that knows your industry's best practices
- Executive commitment and involvement
- A proven methodology, created from the ground up for EBS projects
- Effective training and knowledge transfer

## Fusion Middleware



We have remained at the forefront of the technological innovation brought on by Oracle in the Fusion Middleware technologies. In 2011 we were awarded the Oracle Titan Award for Service Oriented Architecture (SOA) Solutions, and recognized as an Oracle SOA Pillar Partner. At our Fusion Middleware Center-of-Excellence, we have invested in building the highest level of competency, best practices and reusable services repository for SOA and UCM/ECM delivery.



Middleware Technology Service Offerings

## Business Intelligence



AST brings years of experience to your BI projects, and the most impeccable credentials of any systems integrator in this arena. Our superior product knowledge of OBIEE and Hyperion, and a track record of delivering quality BI and EPM systems for our customers is a hallmark of our practice. Additionally, we were awarded the 2009 Oracle Titan Award for BI solutions in the Public Sector, and are an Oracle BI Pillar Partner.



Analytical Scorecards for Transit and Airports (Astra) extends our reach beyond systems integration to provide off-the-shelf packaged software to mass transit agencies and airports. Astra provides unprecedented information usability, and can be rapidly deployed and prepares you to face the challenges of the 21st century. [www.transitbi.com](http://www.transitbi.com).

## EPM-Hyperion

Leveraging Oracle Hyperion solutions for our customers, AST's EPM services focus on strategy enablement, stressing a foundation of trusted processes with pre-selected goals that are meant to evolve and mature over time. AST's team of Hyperion experts have worked directly with the Oracle Hyperion Public Sector Planning and Budgeting (PSPB) development team to improve the product - no other partner has a closer relationship with the this product team for streamlining the escalation of concerns and inform the product roadmap.

- Unmatched Experience - Large-scale implementation experience of Hyperion
- Clear, Pragmatic Advice - Balancing the options that add value to your budgeting users right away
- Effective Product Implementation of this new, purpose-built Public Sector product
- EPM Best Practices - Strict adherence throughout project lifecycle EPM Best Practices

## Education Services



When you use our education services as part of an implementation agreement with AST, you can count on our seasoned instructors to prepare your staff to effectively use Oracle Applications and technology before your system goes live. AST can assist if you require a stand-alone customized training plan, and we will help in designing a comprehensive training strategy. Per your training requirements, a mixture of best suited Oracle University education products will be included.

- Instructor-Led Training
- Oracle Education Reseller
- Oracle University Learning Credits
- Live Virtual Classes
- Oracle University Knowledge Center Passports
- Private Events (Project Specific Training)
- User Adoption Services

## Managed Services

It is our practice to thoroughly understand our customer's organization and systems before undertaking any new managed services project. System transition to the AST support team is facilitated by an onsite team that includes an account manager and technical staff, who remain your point of contact for the duration of the contract. With a clear organizational structure, proven methodology and tools to manage your Oracle Applications and Technology installations, we are ready to meet your critical business goals and system uptime requirements.

### Customer Support Systems

Our state-of-the-art, web-based system for reporting and tracking system issues is included on every engagement. Customer Support System (CSS) is a self-service help desk application that tracks and manages your issues online. CSS provides real time status report and Service Level Agreement compliance statistics to your management.

# Clients

## MUNICIPAL GOVERNMENT

City of Atlanta, GA  
City of Burbank, CA  
City of Chandler, AZ  
City of Chicago, IL  
Douglas County, NE  
City of Hurst, TX  
King County, WA  
City of Knoxville, TN  
Larimer County, CO  
Marion County, OR  
City of Miami, FL  
City of Modesto, CA  
City of Oakland, CA  
Oklahoma County, OK  
City of Omaha, NE  
Pinellas County, FL  
Polk County, FL  
City of San Marcos, TX  
Waukesha County, WI  
City of West Palm Beach, FL  
Williamson County, TX  
City of Yonkers, NY

## EDUCATION

Chicago Public Schools, IL  
College of American Pathologists, IL  
Oracle University  
University of Texas-Pan American  
Wake County Public Schools, NC  
West Virginia University  
Yonkers Public Schools, NY

## COMMERCIAL

American Bar Association  
Banfield  
Bell & Howell  
Broadspire  
Corporate Lodging Inc.  
Dako USA  
Delta Dental Insurance  
DRS Technologies  
Emerson Climate Technologies  
Kemper Insurance  
Motorola  
National Association of Boards  
of Pharmacy  
Nike Inc.  
Republic Windows & Doors  
TravelCLICK  
United States Gypsum (USG)  
Unitrin  
Wabtec Corporation  
Xerox  
Zebra Technologies  
Zurich North America

## PUBLIC TRANSPORTATION

Austin Capital Metro, TX  
Chicago Transit Authority, IL  
Greater Cleveland Regional Transit Auth., OH  
Los Angeles County Metropolitan  
Transportation Auth., CA  
Metra Rail, IL  
National Express, IL  
Pace Suburban Bus Service, IL

## AIRPORT / SEAPORT

Dallas-Fort Worth Int'l Airport, TX  
Greater Orlando Aviation Authority, FL  
Indianapolis Int'l Airport Authority, IN  
Jacksonville Aviation Authority, FL  
Port of Los Angeles, CA  
Rhode Island Airport Corporation, RI  
Tampa International Airport, FL

## STATE & FEDERAL GOVERNMENT

Admin. Office of the Courts, CA  
State of California (CMAS, MSA)  
State of California Dept. of Insurance  
Defense Contract Audit Agency, TN  
State of Florida IT Services Contract  
General Services Administration  
New Jersey Housing & Mortgage Finance Agcy.  
State of New York IT Services Contract  
State of Oklahoma Tax Commission  
Overseas Private Investment Corp.  
Texas Parks and Wildlife Department  
United States Postal Services

## UTILITIES / ENERGY RESEARCH

California ISO  
Fermi National Accelerator Laboratory  
(US DOE), IL  
Irvine Ranch Water District, CA  
Jacksonville Electric Authority, FL  
Metropolitan Water District of Southern  
California, CA  
Tennessee Valley Authority (US DOE)  
Texas Commission on Environmental  
Quality

## City of Chicago

Each of the resources you have provided has performed their tasks with obvious skills, that many promise but few deliver.

## Greater Cleveland Regional Transit Authority

I am very pleased to have had such a partner to work with, and a group of consultants that are professional and knowledgeable about all aspects of Oracle. It is clear that AST's top reputation for bringing Oracle solutions to the transit industry is well deserved.

## Polk County, FL

The project could not have been done without the efforts of AST, dedicating many long nights and weekends to accomplish this task.

# what they say about us

## Kemper Insurance Companies

You have been one of the most upstanding vendors I have had the opportunity to associate with. You have always provided us with top-notch service, resources, and honest feedback. If history is any indication of the future, I am sure AST will continue to be an excellent firm to do business with.

## Waukesha County, WI

Waukesha County is extremely pleased to have such a partner to work with, a group of individuals that are professional, diligent, and competent about all aspects of the application and database. I know I can count on AST to deliver a quality product in a professional manner.

## City of Burbank, CA

The knowledge of your staff in understanding the challenges and concerns of local government was evident from the very beginning and helped us improve the business processes during the course of the implementation project. It is rare that we get to work with a firm ready to deliver on its promises and turn expectations into results.



APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION  
1755 Park Street, Suite 100 | Naperville, Illinois 60563  
Ph: 630.778.1180  
www.astcorporation.com | info@astcorporation.com